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Tom Noonan

3rd PREMIUM

General Manager EnergyWise Solutions at Cisco

Greater Atlanta Area | Security and Investigations

- Current Cisco, JouleX (Acquired by Cisco)
- Previous IBM Internet Security Systems, Internet Security Systems (ISS), ISS
- Education Georgia Institute of Technology

Connect

500+ connections

Contact Info https://www.linkedin.com/in/tonoonan

Background

Experience

General Manager EnergyWise Solutions

Cisco
August 2013 – Present (2 years 7 months) | Greater Atlanta Area
Enterprise Energy Management



President & CEO

JouleX (Acquired by Cisco)
2010 – Present (6 years)
Chairman and CEO



GM

IBM Internet Security Systems
December 2006 – June 2008 (1 year 7 months)
GM



CEO

Internet Security Systems (ISS) (an IBM Company)
1995 – 2008 (13 years)

CEO

ISS (NASDAQ: ISSX, Acquired by IBM)
1994 – 2008 (14 years)
CEO

Chairman and CEO

Internet Security Systems (ISS)
1994 – 2008 (14 years)
Chairman and CEO

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Vice President, Sales & Marketing at NexDefense, Inc.
 - David Cummings**
CEO at Atlanta Ventures
 - Mike Sayre**
Cybersecurity Executive Specializing in Control Systems for Critical Infrastructure and Processes
 - Derek Harp**

CEO

Internet Security Systems

March 1994 – December 2006 (12 years 10 months)



CEO

1 recommendation



Camilla Guasti Nugent

Regional Sales Director at Lieberman Software

Tom Noonan is the most motivational person I have ever had the chance to work for. He is passionate, determined, fun, and professionally brilliant. Under his management I have learned more about the business world that I would at ANY MBA school.... View ↓

Chairman, President and CEO

ISS

1994 – December 2006 (12 years) | Atlanta, GA

1 recommendation



Bill Douglas

ResilienceGuy ✓Mentor ✓Coach ✓Strategic Advisor ✓Speaker focused on ♦Growth ♦Strengt...

Tom is a unique visionary, able to balance his gift with being an inspiring leader and an operational executor. He took an idea and turned it into the world's leading company in an exploding, ever-changing industry. Tom sacrificed everything... View ↓



Projects

Cisco Acquisition of JouleX →

December 2012 – July 2013

Formed initial partnership with JouleX through the Cisco EnergyWise Partner Program and later through Cisco Advanced Services Partner Program. Lead role for Energy Optimization Services team in assessing the acquisition across Technical, Service, Financial and Strategic Leadership across the 6 month project, completed on July 2, 2013.

7 team members, including:



Tom Noonan

General Manager EnergyWise Solution...



Rob Aldrich

Senior Director, Managed Cloud Servic...



Christopher Kelley

IoT/IoE Leader and Architect, Driving A...



John Parello

Senior Technical Leader at Cisco



Skills

Top Skills

- 99+ Enterprise Software
- 99+ Security
- 99+ Entrepreneurship
- 99+ Cloud Computing
- 99+ SaaS
- 99+ Leadership
- 99+ Internet Security
- 99+ Information Security
- 99+ Start-ups
- 92 Management



Cybersecurity Entrepreneur



Paul Judge

Tech Entrepreneur and Investor



Dave Gould

Partner at Tech OPerators

How You're Connected



You



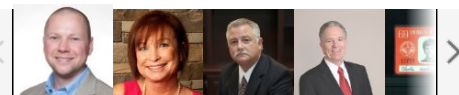
Hugh Cathey

4 more connections can introduce you to someone who knows Tom
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Tom Noonan

People Similar to Tom



Ben Brookhart

CEO at Power Home Technologies
Connect

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Tom also knows about...

- 90 Computer Security
- 81 Network Security
- 75 Strategic Partnerships
- 56 Business Development
- 51 Mergers & Acquisitions
- 48 Vulnerability Assessment
- 43 Solution Selling
- 42 Go-to-market Strategy
- 32 IPS
- 29 Product Management
- 27 Business Alliances
- 25 Security Audits
- 18 Professional Services
- 15 Sales Enablement
- 13 Information Security...
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Education

Georgia Institute of Technology

BSME, Mechanical Engineering
1980 – 1984



Harvard University

CSS/Post Grad, Business
1986 – 1988



Recommendations

Received (2) ▾ Given (6)

CEO

Internet Security Systems



Camilla Guasti Nugent

Regional Sales Director at Lieberman Software

“ Tom Noonan is the most motivational person I have ever had the chance to work for. He is passionate, determined, fun, and professionally brilliant.

Under his management I have learned more about the business world that I would at ANY MBA school. Tom and others in his early ISS days management team made ISS really happen when all the .coms were collapsing.

He is a... **more**

February 16, 2009, Camilla worked indirectly for Tom at Internet Security Systems

Chairman, President and CEO

ISS



Bill Douglas

ResilienceGuy ✓Mentor ✓Coach ✓Strategic Advisor ✓Speaker focused on ♦Growth ♦Strength ♦Balance ♦Purpose ♦Freedom

“ Tom is a unique visionary, able to balance his gift with being an inspiring leader and an operational executor. He took an idea and turned it into the world's leading company in an exploding, ever-changing industry.

Tom sacrificed everything it took to survive the entrepreneurial stages of developing ISS, then stuck with it through IPO, public market volatility,... **more**

January 28, 2008, Bill was with another company when working with Tom at ISS

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Schools



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